Financial Statements December 31, 2015

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of FRAXA Research Foundation, Inc. Newburyport, Massachusetts

We have audited the accompanying financial statements of FRAXA Research Foundation, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2015, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of FRAXA Research Foundation, Inc. as of December 31, 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Frily DeStylelno ccc Certified Public Accountants

Newburyport, Massachusetts

April 25, 2016

## Statement of Financial Position December 31, 2015

## **ASSETS**

Current Assets		
Cash	\$	800,557
Investments		1,160,484
Pledges Receivable		197,514
Total Current Assets		2,158,555
Other Assets		
Prepaid Expenses		1,000
Total Other Assets		1,000
Total Assets	\$	2,159,555
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts Payable and Accrued Expenses	\$	294
Total Current Liabilities		294
Total Liabilities	-	294
Net Assets		
Unrestricted Net Assets		2,114,261
Temporarily Restricted Net Assets		45,000
Permanently Restricted Net Assets		-
Total Net Assets		2,159,261
Total Liabilities and Net Assets	\$	2,159,555

# Statement of Activities For the year ended December 31, 2015

	<u>Unr</u>	restricted	nporarily estricted		<u>Total</u>
Revenue and Support					
Contributions and Grants	\$	808,813	\$ 45,000	\$	853,813
In-Kind Contributions - Web Technology		131,036	-		131,036
In-Kind Contributions - Other		1,890	-		1,890
Fundraising Events		348,118	-		348,118
Other		3,372	~		3,372
Realized Gain on Investments		38,063	-		38,063
Unrealized Loss on Investments		(106,377)	-		(106,377)
Investment Income		65,978	-		65,978
Net Assets Released from Restrictions Satisfaction of Program Restrictions			 	_	
Total Revenue and Support		1,290,893	 45,000		1,335,893
Expenses					
Program Services - Research		1,199,677	-		1,199,677
Program Services - Education		196,123	-		196,123
Fundraising		101,041	=		101,041
Administration		50,007	 _		50,007
Total Expenses		1,546,848	 _		1,546,848
Change in Net Assets		(255,955)	45,000		(210,955)
Net Assets – Beginning of Year		2,370,216	 _		2,370,216
Net Assets – End of Year	\$	2,114,261	\$ 45,000	\$	2,159,261

Statement of Functional Expenses For the year ended December 31, 2015

	Progran	n Services	Total Program	Fund-	Management and	
	Research	Education	Services	raising	General	Total
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Bank and credit fees	\$ 100	\$ -	\$ 100	\$ 3,942	\$ 42	\$ 4,084
Direct Fundraising	-	-	-	37,715	-	37,715
Employee Benefits	4,536	4,354	8,890	3,628	1,996	14,514
Grants	1,069,064	-	1,069,064	-	-	1,069,064
In-Kind Expense - Web	3,000	120,036	123,036	4,000	4,000	131,036
Insurance	:-	-	-	-	4,133	4,133
Office Expense	300	-	300	629	834	1,763
Payroll Taxes	5,544	5,322	10,866	4,435	2,439	17,740
Postage	-	345	345	5,139	225	5,709
Printing	-	507	507	4,303	-	4,810
Professional Fees	-	-	-	576	6,903	7,479
Program Direct Expenses	-	2,876	2,876	-	-	2,876
Registration Fees	-	-	-	-	2,042	2,042
Rent	2,719	2,610	5,329	2,175	1,196	8,700
Salaries and Wages	113,365	59,579	172,944	33,318	25,647	231,909
Telephone	336	323	659	269	148	1,076
Travel	625	-	625	882	173	1,680
Research Meeting	88	-	88	-	-	88
Miscellaneous		171	171	30	229	430
Total Expenses	\$ 1,199,677	\$ 196,123	\$ 1,395,800	\$ 101,041	\$ 50,007	\$ 1,546,848

# Statement of Cash Flows For the year ended December 31, 2015

# Operating Activities

Change in net assets	\$ (210,955)
Adjustments to reconcile change in net assets to cash used in operating activities:	
Net unrealized and realized loss on investments	68,314
Changes in operating assets and liabilities:	
Pledges Receivable	(84,871)
Accounts Payable and Accrued Expenses	(4,975)
Deferred Revenues	 
Net Cash Used in Operating Activities	 (232,487)
Investing Activities	
Proceeds From Sale of Investments	381,248
Purchases of Investments	 (337,190)
Net Cash Provided by Investing Activities	44,058
Net decrease in cash	(188,429)
Cash, beginning of year	 988,986
Cash, end of year	\$ 800,557
Supplemental Data:	
Taxes paid	\$ 444
-	
Interest paid	\$ -

Notes to Financial Statements

December 31, 2015

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization

FRAXA Research Foundation, Inc. ("FRAXA" or "the Foundation") was founded in 1994 by three parents of children affected with Fragile X. FRAXA's mission is to accelerate progress toward effective treatments and ultimately a cure for Fragile X, by directly funding the most promising research through grants and fellowships at universities all over the world.

#### Cash and equivalents

For financial statement purposes, the Foundation considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. The cash and cash equivalents balance as of December 31, 2015 was \$800,557.

#### **Investments**

The Foundation has adopted the professional statements of Accounting for Certain Investments Held by Not-For-Profit Organizations, which states investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair market in the statement of financial position. Net appreciation in the fair value of investments, which consist of the realized gains and losses and the unrealized appreciation (decline) of those investments, is shown in the statement of activities. During 2015, the Foundation received donated stock from various sources with a total fair market value of \$43,045 at the date of contribution. The fair market value of these stocks at December 31, 2015, if not sold during the year, is included in the total investments at year end. The following is a summary of investments as of December 31, 2015:

		Fair Market	Unrealized
Description	Cost	Value	Gain or (Loss)
StockCross Financial	\$ 122,690	\$ 107,604	\$(15,086)
Bank of NY Mellon	965,914	1,052,880	86,966
	\$1,088,604	\$1,160,484	\$ 71,880

Investment income reported on the statement of activities includes interest, dividends and capital gain distributions, net of investment fees. Investment fees during the year ended December 31, 2015 totaled \$6,790.

#### Fair Value Measurements

Management has adopted the criteria of Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) 820, (formerly SFAS No. 157, "Fair Value Measurements"). FASB ASC 820 defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles, and expands disclosure about fair value measurements. FASB ASC 820 establishes a fair value framework that prioritizes the inputs and assumptions used to measure fair value. The three levels of the fair value framework under FASB ASC 820 are as follows:

Level 1 – Inputs that reflect unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date.

Level 2 – Inputs other than quoted market prices in active markets that are observable for the asset either directly or indirectly, including inputs in markets that are not considered to be active.

Level 3 – Inputs that are unobservable.

Notes to Financial Statements
December 31, 2015

#### NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

An asset or liability's level within the framework is based upon the lowest level of any input that is significant to the fair value measurement. At December 31, 2015, fair values of investments and cash equivalents were all measured on a recurring basis using level 1 of the hierarchy.

#### Pledges Receivable

The Foundation had \$197,514 of pledges receivable as of December 31, 2015. All of the pledges receivable are collectible within one year. The Foundation has evaluated the pledges receivable and has determined that they are deemed fully collectible as of December 31, 2015. Accordingly, there is no provision for the allowance for doubtful accounts.

#### Grants Payable

As of December 31, 2015, the Foundation had no grants payable.

#### Operating Lease

In June 2012, the Foundation entered into a new operating lease for office space in Newburyport, MA. The lease was for a two year term and expired May 31, 2014. The Foundation now leases the office space on a month to month basis at \$725 per month.

#### Method of Accounting

The Foundation maintains its accounts and prepares its financial statements on the accrual basis of accounting. The Foundation prepares its financial statements in accordance with the FASB ASC 958 (formerly SFAS No. 117, "Financial Statements of Not-for-Profit Organizations"). Under FASB ASC 958, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets as defined below:

*Unrestricted Net Assets* – consists of assets, public support and program revenues, which are available and used for operations and programs. Contributions are considered available for unrestricted use unless specifically restricted by the donor.

Temporarily Restricted Net Assets – includes funds with donor-imposed restrictions, which permit the donee organization to expend the assets as specified and is satisfied either by the passage of time or by actions of the Foundation. Resources of this nature originate from gifts, grants, bequests, contracts and investment incomes earned on restricted funds.

Permanently Restricted Net Assets – includes resources, which have a permanent donor-imposed restriction, which stipulates that the assets are to be maintained permanently, but permits the Foundation to expend part or all of the income derived from the donated assets.

#### Contributions

The Foundation reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Temporarily restricted net assets that are released from restriction in the same year received are recorded as unrestricted net assets.

#### Notes to Financial Statements

December 31, 2015

#### NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

As of December 31, 2015 temporarily restricted net assets consisted of a donation for the funding of research for treatment and a cure for Fragile X. In 2015, donor contributions were received totaling \$45,000 to be used to fund a specifically named grant.

The Foundation reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

#### Allocation of Expenses

Expenses are allocated among program and supporting services directly or on the basis of time records and utilization estimates made by the Foundation's management. General and administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Foundation.

#### Property and Equipment

Property and equipment are carried at cost. Equipment is depreciated under the straight-line method using lives between 5 and 7 years. Land improvements are amortized over 20 years using the straight-line method.

Expenditures for maintenance and repairs are charged against operations as incurred. Renewals and betterments that materially extend the life of an asset are capitalized.

#### **Donated Services**

Donated services are recognized if the services received create or enhance a non-financial asset or require specialized skills provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. The fair market value of Google Ad words services in the amount of \$116,036 and an additional amount of \$15,000 for the fair market value of donated license fees from Salesforce.com have been reflected in the financial statements as in-kind contributions during 2015. In addition, in-kind services valued at \$1,890 were provided by an individual to host an educational event. The in-kind expense for this event is recorded to Program Direct Expense in the statement of activities. A substantial number of unpaid volunteers donated significant amounts of their time in the Foundation's programs. No amounts have been recognized in the statement of activities because the criteria for recognition under generally accepted accounting principles have not been satisfied.

#### Use of Estimates

Management uses estimates and assumptions in preparing financial statements in accordance with U.S. generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

#### NOTE B - ADVERTISING

Advertising costs are expensed as incurred. For the year ended December 31, 2015, there were no advertising expenses.

Notes to Financial Statements

December 31, 2015

#### NOTE C – CONCENTRATIONS OF RISK

The Foundation maintains its cash balances in several financial institutions. The FDIC insures balances up to \$250,000. As of December 31, 2015, the Foundation maintained \$664,110 of its total cash, excluding reconciling items, in banks that carry additional insurance through the Depositors Insurance Fund (DIF). DIF is a private, industry-sponsored insurance fund that insures all deposits above Federal Deposit Insurance Corporation limits at Massachusetts chartered savings banks. The Foundation's remaining cash balance at December 31, 2015 was within insurable limits with either the FDIC or Securities Investor Protection Corporation (SIPC). However, those accounts could from time to time exceed insurable limits.

The Foundation also maintains significant investments in securities which are subject to potential uninsured market losses.

#### NOTE D - RELATED PARTY TRANSACTIONS

There were no reportable related party transactions.

#### NOTE E - INCOME TAX STATUS

The Foundation is organized and operated exclusively for charitable purposes. Income related to its charitable purpose is exempt from federal and state income taxes under the provisions of Section 501(c)(3) of the Internal Revenue Code.

The Foundation has adopted the application of the provisions of FASB ASC 740-10 (formerly FASB Interpretation No. 48, "Accounting For Uncertainty in Income Taxes"). The primary tax positions made by the Organization are the existence/non-existence of Unrelated Business Income Tax and the Organization's status as an exempt organization under Section 501(c)(3) of the Internal Revenue Code. The Foundation currently evaluates all tax positions, and makes determinations regarding the likelihood of those positions being upheld under review. For the year presented, and as a result of adoption, the Foundation has not recognized any tax benefits or loss contingencies for uncertain tax positions based on its evaluations. The Foundation's Form 990, Return of Organization Exempt from Income Tax, for the years ending December 31, 2012 through 2015 are subject to examination by the IRS, generally for 3 years after it is filed.

### NOTE F - RETURN OF PRIOR YEAR GRANT FUNDS

The Foundation issues various grants to outside researchers as part of its program activities. The Foundation records grant expense when the grant is approved and issued. Occasionally, the full amount of grant funds are not fully utilized by the researcher prior to the grant deadline and the unused portion of the grant is returned to the Foundation. These amounts are typically immaterial and netted with grant expense.

### NOTE G - SUBSEQUENT EVENTS

Subsequent events have been evaluated through April 25, 2016, which is the date the financial statements were available to be issued.